San Francisco March 31, 1909.

ORDER TO: Renault Freres Selling Branch, Inc., 316 Van Ness Ave., San Francisco, Cal.

From: Mr. F. A. Marriott, Jr., 773 Market St., San Francisco.

For: 20-30 H. P. Renault Limousine.

SPECIFICATIONS:

CHASSIS: 20-30 H. P. Renault chassis, 1909 model with the latest improvements, reinforced axles and springs for American Roads, body building space 100 X 36, 36" wheels.

Equipment: Michelin tires flat tread in front 36 X 4, Anti-skids 36 X 4-1/2 on rear wheels. Renault liquid shock absorbers usual set of tools. Self starting device by compressed

BODY: air. Rothschild aluminum Limousine with two extra seats facing forward and folding forward same as in Mr. Herrin's car. Canopy top over driver's seat and special glass in front, detachable baggage rail on top, mahogany tool box on running board.

PAINTING: Green same as Mr. Herrin's car.

UPHOLSTERY: Whipcord same as Mr. Herrin's car.

ACCESSORIES: Card and toilet case, mirror and watch, smoking outfit. Electric annunciator, electric light inside and battery, tire carriers on the driver's side, 2 square side lamps, 1 tail lamp, 2 gas headlights, 1 prest-o-lite tank on step, one horn with long brass tube, 1 tire cover.

PRICE:

Chassis,	$5,000.00
Rothschild body as per above specifications, lamps included,	3,150.00
Self starting device,	275.00
TOTAL,	$8,425.00

F. O. B. New York.

PAYMENT $1,000.00 cash upon signing contract, balance $7,425.00 on delivery of the car complete and in perfect condition at our offices in San Francisco.

DELIVERY: To be made in San Francisco not later than May 15th. Car to be shipped from New York by express, express charges and insurance to be paid entirely by F. A. Marriott, Jr.

GUARANTEE: This car is guaranteed for life against any defect in workmanship or manufacture. Renault Freres Selling Branch agrees to instruct whoever is in charge of the car how to drive and take care of the machine.

RENAULT FRERES SELLING BRANCH, INC.,

per Rene J. Marx Manager.

ACCEPTED:

F. A. Marriott.

Cable Address: RENOBRANCH - NEW YORK.

Telephone Connection.

Renault Frères Selling Branch

FOR UNITED STATES & CUBA.

PAUL LACROIX, General Manager.

1776 BROADWAY, (Corner 57th ST.)
NEW YORK,

CHICAGO
1549 MICHIGAN AVENUE

SAN FRANCISCO
316-322 VAN NESS AVE.

Factory
BILLANCOURT, FRANCE.

A few of RENAULT'S VICTORIES in road racing.

1901 1ST PARIS-BERLIN.
1902 1ST PARIS-VIENNA.
1903 1ST PARIS-MADRID.
1906 1ST A.C.F. GRAND PRIX.

GARAGE, REPAIR & SPARE PARTS DEP'T
214-216 WEST 65TH ST., NEW YORK

San Francisco, March 26, 1909.

F. A. M.-2-

Providing your order is placed with us at once, I will be able to make delivery in 60 days from date, but would not promise you the same date of delivery if your order is given to us after the first of April.

Our conditions are, as previously explained, one-third of the total price with order, balance to be paid upon delivery of the car. I will be glad to have whoever will be in charge of the car shown every part of the machine.

I will remind you that our cars are guaranteed for life against any defect in workmanship or manufacture, and hoping to secure your very esteemed order, I remain

Yours very truly,

RENAULT FRERES SELLING BRANCH, INC.,

Manager.

RJM/DS

www.historicalmotorcars.com

A 35-45 h. p. Stock Renault Runabout wins 24 Hour Race, September 6-7th, 1907 at Morris Park, (N.Y) covering 1079 Miles. World's Record.

Cable Address: RENOBRANCH - NEW YORK.

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GARAGE, REPAIR & SPARE PARTS DEP'T
214-216 WEST 65TH ST., NEW YORK

San Francisco, March 26, 1909.

Mr. F. A. Marriott, Jr.,
c/o S. F. News Letter,
San Francisco, Cal.

Dear Sir:

Replying to your inquiry of March 25th, I beg to give you here below the prices at which I could deliver you a 20-30 H.P. Renault car fitted with a Rothschild Limousine body with patented extra seats and extra wide door, wheelbase being 128 inches.

Chassis 20-30 H.P.,	$5,000.00
Rothschild Limousine body with patented extra seats,	3,000.00
Freight,	210.00
Self starting device,	275.00
Five lamps and Horn,	150.00
TOTAL,	$8,635.00

F. O. B. San Francisco.

Considering the assistance you have given me in your paper for the past year and that you are still giving me, I will give you the following items free of charge:

One extra tire,	$ 75.00
Tire bracketts on driver's side,	15.00
Tire cover,	5.00
Special patented glass front for protection of driver,	100.00
Monogram on each panel of the doors,	10.00
Special mahogany tool box on Running board,	25.00
Prest-o-lite Tank,	32.00
TOTAL	$262.00

I wish you would keep those gratis items absolutely secret, as it is not our habit to through anything in with the cars, but as explained above, I do it in consideration of the services rendered.

A 35-45 h. p. Stock Renault Runabout wins 24 Hour Race, September 6-7th, 1907 at Morris Park, (N.Y) covering 1079 Miles. World's Record.

PIERCE-ARROW PACIFIC SALES COMPANY, INC.

DISTRIBUTORS

PIERCE ARROW MOTOR CARS

GEARY AT POLK STREET

SAN FRANCISCO

THIS BILL IS NOT A REQUEST FOR PAYMENT. A STATEMENT WILL BE SENT YOU AT THE END OF THE MONTH.

6-2-17.

Mrs. S. L. Winchester,
San Jose, California.

TERMS NET CASH

		48 H.P.Model B-4 Suburban #15390----------	6980	00			
		Westinghouse Air Springs ----------	250	00			
			7230	00			
		Less Deposit	500	00		6730	00

Received Payment June 2nd 1917
Pierce Arrow Pacific Sales Co.
per. C W B Jackman

PIERCE-ARROW PACIFIC SALES COMPANY, INC.

DISTRIBUTORS

PIERCE ARROW MOTOR CARS

GEARY AT POLK STREET

SAN FRANCISCO 6-2-17.

THIS BILL IS NOT A REQUEST FOR PAYMENT. A STATEMENT WILL BE SENT YOU AT THE END OF THE MONTH.

Mrs. S. L. Winchester,
San Jose, California.

TERMS NET CASH

June	2	License	14	70

Received Payment. June 2-1917
Pierce Arrow Pacific Sales Co
Per A W Blackmun

PIERCE-ARROW PACIFIC SALES COMPANY, INC.

DISTRIBUTORS

PIERCE ARROW MOTOR CARS

GEARY AT POLK STREET

SAN FRANCISCO

ADDRESS ALL CORRESPONDENCE TO THE COMPANY

June
26th
1917.

Mrs. S. L. Winchester,

San Jose,

California.

Dear Mrs. Winchester:-

At your request by telephone of even date we are shipping to you by express a cotton cover for your PIERCE-ARROW Motor Car.

You will find rolled up in the center of this cover a bottle of PIERCE-ARROW body polish, so kindly instruct whoever opens this package to be on the look-out for it so as to avoid breakage.

Upon looking into the matter we find that the approximate price quoted you on the cover was rather low as these have advanced considerable of late, which advance was unknown to the writer at the time of quotation.

You will find on a separate sheet enclosed in this letter instructions for the application of the body polish we are sending you, which we would advise you to bring to the attention of whoever polishes your car, and we believe that if these instructions are carefully carried out the polish will be very satisfactory.

We regret to learn that you have decided to lay the car up for the time being but should you at any time in the near

future want a good chauffeur to drive your car we would appreciate a call from you in that regard as we believe we will be able to send you a man who will be entirely satisfactory on that position.

Thanking you for the above order, trusting that your new PIERCE-ARROW Car has given you perfect satisfaction thus far, and assuring you that we are yours to please, we are,

Very respectfully,

PIERCE-ARROW PACIFIC SALES COMPANY, INC.,

By Clyde W. Blackmun

CWB:MMF.

www.historyarchives

INSTRUCTIONS FOR APPLICATION OF PIERCE-ARROW BODY POLISH.

In applying this polish make a pad of several thicknesses of soft cheese cloth, saturate with enough polish to cover well in rubbing it on the car, and apply to only a small section of the car at a time.

Rub the polish in well and before it drys polish well with a clean piece of soft cheese cloth.

We would advise polishing one body panel at a time so as to be sure that the polish does not dry before being rubbed to a luster.

PIERCE-ARROW PACIFIC SALES COMPANY, INC.

DISTRIBUTORS

PIERCE ARROW MOTOR CARS

GEARY AT POLK STREET

SAN FRANCISCO

ADDRESS ALL CORRESPONDENCE TO THE COMPANY

May
26th
1917.

Mrs. S. L. Winchester,

San Jose,

Calif.

Dear Madam:-

We have for acknowledgment your valued order for a 48 H.P. Model B-4 PIERCE-ARROW Flat Roof Suburban, and your remittance by check for $500.00 covering advance deposit in keeping with the terms of the Sales Contract - for which we thank you and with which your account has been duly credited.

Enclosed we hand you a duplicate copy of said Sales Contract duly approved - for your records.

You may have the assurance that our every effort will be to meet your requirements carefully and satisfactorily.

Thanking you for the order and awaiting your further favors - we remain,

Yours very truly,

Treasurer.

DUPLICATE

THE PIERCE-ARROW MOTOR CAR CO.

BUFFALO, N. Y.

Please enter my order for one Pierce-Arrow automobile with equipment and specifications as follows; and upon the following terms:

SHIP TO San Francisco, California. AGENT'S ORDER NO. 306

H. P. AND BODY STYLE 48-B4 Flat Roof Suburban.

FRAME COLOR Pierce-Arrow Gray #48 GEAR Regular

BODY COLOR Pierce-Arrow Gray #48

BELT COLOR Black

STRIPE Hairline Lavender

MONOGRAM Per sample LOCATE Tonneau doors

UPHOLSTERING Laidlaw 881.

HOOD COLOR Pierce-Arrow Gray #48 FENDER COLOR Pierce-Arrow Gray #48

HOOD STRIPE Hairline Lavender

WHEEL COLOR Pierce-Arrow Gray #48 WHEEL STRIPE Lavender

TIRES FRONT 37x5 Goodrich Silvertown Cord TIRES REAR 37x5 Goodrich Silvertown Cord - Great Safety.

WHEEL STYLE Pierce Demountable TOP STYLE Upper half black

FINISH OF METAL PARTS Nickel Plated.

OTHERWISE STANDARD CATALOGUED SPECIFICATIONS

SPECIAL OR EXTRA EQUIPMENT An auxiliary step is to be attached to the running board on either side at the tonneau door entrance to facilitate entering the tonneau when not stepping from the curbstone. These auxiliary steps are to be made to fold on the running boards.

Complete Car with Standard Catalogued equipment,	$6800.00
Body only with Standard Catalogued equipment,	
In addition to which the following extra equipment is to be placed on this car at the prices quoted	
Westinghouse Air Springs	250.00
Freight	180.00
Total,	7230.00
Less $500.00 cash deposit placed upon signing order,	500.00
	6730.00
Balance due on delivery of car,	$6730.00

Delivery to be made F. O. B. Buffalo, N. Y., on or about ~~June 15th, 1917.~~ before June 15th, 1917., and I agree to accept and pay your draft with bill of lading attached covering amount of balance due upon presentation, or upon notification by your agent, ~~Pierce-Arrow Pacific Sales Company, Inc.~~, of arrival of shipment.

It is agreed that delivery shall be subject to strikes, accidents or other causes beyond the control of the Pierce-Arrow Motor Car Company, or its agent.

This automobile is purchased under the warranty of the Pierce-Arrow Motor Car Company, which warranty, adopted by the Automobile Chamber of Commerce, (Inc.,) is printed on the back hereof.

This order is offered subject to the approval and acceptance of the Pierce-Arrow Motor Car Company, Buffalo, N. Y., and shall not be binding until so approved and accepted.

All previous communications between the parties hereto, either verbal or written, with reference to the subject matter of this order are hereby abrogated, and this order duly approved and accepted constitutes the sole agreement between the parties hereto as to the subject matter hereof, and no modification of this agreement shall be binding upon the parties hereto, or upon either of them unless such modification shall be in writing duly accepted by the purchaser and the Pierce-Arrow Motor Car Company and attached hereto.

Date May 26th - 1917 Signed S. L. Winchester Purchaser.

Approved and accepted, Residence San Jose California

Date MAY 2 1917

PIERCE-ARROW MOTOR CAR COMPANY

Per W. O. Pederson Sales Manager

PACIFIC COAST.

Thor

MACHINE NO. D-122385

MOTOR NO. 1247099

Warrant, Guarantee and Security Bond

WE HEREBY CERTIFY that the Thor #25 Electric Washer *No.* D-122385 *(Motor No.* 1257099*), and sold to* Mrs. Winchester *has been tested and found up to our standard of efficiency, and is absolutely free from imperfections in material and workmanship.*

WE HEREBY agree to replace, free of charge, any part or parts proving defective either in material or workmanship (accident and misuse excepted) within a period of one year from this date.

WE FURTHER GUARANTEE that the cost of electricity for operating the above mentioned machine will not exceed 2 *cents per hour.*

ATTESTED at Chicago, Illinois, this 26th *day of* January *19* 20

By J. A. McCoy. *Secretary.*

HURLEY MACHINE COMPANY,

By Neil C Hurley *President.*